

Wong Man Wai Nick  
ZUU Digital Financial Services Limited  
23/F Lee Garden Five  
18 Hysan Avenue  
Causeway Bay  
Hong Kong



9 June 2022

Dear Nick,

Re: Special Monthly Production Allowance (SMPA) Campaign

As an appreciation of your continued support to Sun Life Hong Kong, we are pleased to offer you extra SMPA pursuant to the Supplement to Compensation Schedule on Individual Business with details set forth below:

1. Campaign period: June, July, August and September 2022

2. The Company will pay you extra SMPA in the following manners:

With respect to the designated product(s) specified under this clause 2, if you achieve a 19-Month LIMRA Type Persistency of at least 80% as at the last date of any given month, the Company will pay you extra SMPA at the corresponding percentage of earned FYC on Regular Premium produced in the relevant month set forth below.

Or

With respect to the designated product(s) specified under this clause 2, the Company will pay you extra SMPA at the corresponding percentage of earned FYC on Single Premium produced in the relevant month set forth below.

| <u>Product Payment type</u> | <u>Product</u>  | <u>Percentage</u> |
|-----------------------------|---|-------------------|
| Regular Premium             | Stellar with annual payment mode and policies not entitled to the Stellar Green Offer referring to applicable Stellar Client Offers leaflet | 125%*             |

\*If the policy is entitled to the Stellar Green Offer, the percentage will be adjusted to 82% as special handling.

This Special Monthly Production Allowance (SMPA) Campaign notification shall supersede all previously effective Special Monthly Production Allowance (SMPA) Campaign notification referring to corresponding products. Other terms and conditions pursuant to the Supplement to Compensation Schedule on Individual Business remain unchanged and applicable.

Please contact your business development manager if you have any queries.

Thank you for your support.

Yours sincerely

David Varley  
Chief Partnership Officer  
Sun Life Hong Kong Limited